

plan performance review

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Local 1500 Welfare Fund

Current Period: 01/2012 - 06/2012
Previous Period: 01/2011 - 06/2011



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Key Performance Report

	01/2012 - 06/2012	01/2011 - 06/2011	% Change	iRx Book of Business	% Change	Industry: Service Trades	% Change
Avg Eligible Members	23,594	24,082	-2.0%				
Average Member Age	36.7	36.1	1.5%	36.6	0.3%	35.3	1.6%
% Avg Utilizers	37.7%	37.5%	0.5%				
Total Rxs	64,638	63,216	2.2%				
Total Plan Paid	\$5,561,552	\$5,051,786	10.1%				
Plan Paid PMPM	\$39.29	\$34.96	12.4%	\$55.80	6.9%	\$47.25	12.5%
Plan Paid per Rx	\$86.04	\$79.91	7.7%	\$66.37	8.8%	\$68.28	12.1%
Rxs PMPM	0.46	0.44	4.4%	0.84	-1.7%	0.69	0.4%
Member Cost Share	11.1%	11.0%	1.3%	19.6%	-5.9%	18.4%	-11.3%
Generic Dispensing Rate (GDR)	73.3%	69.4%	5.5%	79.6%	3.8%	77.6%	3.0%
Mail Order Rate	5.5%	6.1%	-10.0%	8.4%	-10.1%	2.8%	-1.9%
Avg Days Supply	34.9	35.0	-0.4%	34.1	2.0%	31.3	1.7%
Specialty Plan Paid PMPM	\$5.49	\$3.62	51.7%	\$12.69	26.3%	\$10.87	24.2%
% Specialty Plan Paid	14.0%	10.3%	35.0%	22.7%	18.2%	23.0%	10.4%

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Top 10 Therapeutic Classes by Plan Paid

Curr Rank	Prev Rank	Therapeutic Class Name	Plan Paid	Rxs	Plan Paid per Rx	GDR	Industry: Service Trades	Plan Paid PMPM	Average Plan Paid % Change	Utilization Rate % Change	Plan Paid PMPM % Change
1	1	ANTIHYPERLIPIDEMICS	\$666,442	4,412	\$151.05	60.6%	69.1%	\$4.71	2.0%	2.0%	6.1%
2	2	ANTIDIABETICS	\$454,563	3,865	\$117.61	60.3%	56.2%	\$3.21	0.9%	1.7%	4.7%
3	3	ANTIASTHMATIC AND BRONCHODILATOR AGENTS	\$445,388	3,027	\$147.14	10.5%	9.4%	\$3.15	6.8%	6.2%	15.8%
4	4	ANTIHYPERTENSIVES	\$424,739	5,490	\$77.37	71.6%	79.3%	\$3.00	6.2%	4.1%	12.8%
5	5	ULCER DRUGS	\$319,599	2,628	\$121.61	61.8%	82.5%	\$2.26	-5.4%	11.5%	7.7%
6	6	DERMATOLOGICALS	\$258,554	2,829	\$91.39	72.8%	75.9%	\$1.83	6.6%	1.1%	10.0%
7	9	ANALGESICS - ANTI-INFLAMMATORY	\$237,989	2,412	\$98.67	87.4%	85.7%	\$1.68	48.6%	11.8%	69.6%
8	8	ANTIDEPRESSANTS	\$206,004	2,784	\$74.00	81.0%	90.0%	\$1.46	-3.8%	8.4%	6.4%
9	7	ANTIVIRALS	\$204,970	493	\$415.76	58.2%	69.4%	\$1.45	5.4%	-3.9%	3.4%
10	10	ANTIPSYCHOTICS/ANTIMANIC AGENTS	\$149,571	735	\$203.50	65.9%	61.8%	\$1.06	-13.6%	22.5%	8.0%
Top 10			\$3,367,819	28,675	\$117.45	63.0%		\$23.79	3.6%	5.3%	11.3%
Plan Totals			\$5,561,552	64,638	\$86.04	73.3%		\$39.29	7.7%	2.2%	12.4%

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Top 20 Drugs by Plan Paid

Curr Rank	Prev Rank	Drug Name	Therapeutic Class Name	Plan Paid	Rxs	Plan Paid per Rx	Plan Paid PMPM	Utilization Rate Pct Chg	Plan Paid PMPM Pct Chg	Pct Total Plan Paid
1	2	NEXIUM	ULCER DRUGS	\$188,318	717	\$262.65	\$1.33	4.8%	9.2%	3.4%
2	3	CRESTOR	ANTHYPERLIPIDEMICS	\$174,677	623	\$280.38	\$1.23	1.1%	13.3%	3.1%
3		ATORVASTATIN CALCIUM	ANTHYPERLIPIDEMICS	\$165,297	760	\$217.50	\$1.17			3.0%
4	6	SINGULAIR	ANTIASTHMATIC AND BRONCHODILATOR AGENTS	\$117,579	535	\$219.77	\$0.83	1.9%	21.7%	2.1%
5	5	ADVAIR DISKUS	ANTIASTHMATIC AND BRONCHODILATOR AGENTS	\$105,999	401	\$264.34	\$0.75	-6.1%	-2.8%	1.9%
6	4	PLAVIX	HEMATOLOGICAL AGENTS - MISC.	\$91,391	309	\$295.76	\$0.65	-20.8%	-17.5%	1.6%
7	8	DIOVAN HCT	ANTHYPERTENSIVES	\$80,906	353	\$229.20	\$0.57	-12.8%	14.2%	1.5%
8	1	LIPITOR	ANTHYPERLIPIDEMICS	\$76,144	333	\$228.66	\$0.54	-66.3%	-68.2%	1.4%
9	17	CYMBALTA	ANTIDEPRESSANTS	\$65,879	285	\$231.15	\$0.47	20.8%	44.3%	1.2%
10	11	REVLIMID	ASSORTED CLASSES	\$62,914	9	\$6,990.43	\$0.44	28.6%	17.2%	1.1%
11	24	COPAXONE	PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	\$61,983	11	\$5,634.83	\$0.44	10.0%	78.0%	1.1%
12	34	HUMIRA PEN	ANALGESICS - ANTI-INFLAMMATORY	\$60,002	29	\$2,069.04	\$0.42	45.0%	123.3%	1.1%
13	10	JANUVIA	ANTIDIABETICS	\$59,907	219	\$273.55	\$0.42	-8.8%	2.0%	1.1%
14	16	ABILIFY	ANTIPSYCHOTICS/ANTIMANIC AGENTS	\$57,853	90	\$642.81	\$0.41	15.4%	26.0%	1.0%
15	14	SPIRIVA HANDIHALER	ANTIASTHMATIC AND BRONCHODILATOR AGENTS	\$55,170	173	\$318.90	\$0.39	5.5%	17.5%	1.0%
16	18	DIOVAN	ANTHYPERTENSIVES	\$54,592	327	\$166.95	\$0.39	1.6%	22.5%	1.0%
17	7	ACTOS	ANTIDIABETICS	\$53,380	144	\$370.70	\$0.38	-41.2%	-32.2%	1.0%
18		ILARIS	ANALGESICS - ANTI-INFLAMMATORY	\$49,805	3	\$16,601.51	\$0.35			0.9%
19	19	LOVAZA	ANTHYPERLIPIDEMICS	\$49,227	257	\$191.55	\$0.35	-4.5%	12.6%	0.9%
20	82	ENOXAPARIN SODIUM	ANTICOAGULANTS	\$47,292	60	\$788.20	\$0.33	275.0%	282.2%	0.9%
Top 20				\$1,678,314	5,638	\$297.68	\$11.86	-0.1%	16.1%	30.2%
Plan Totals				\$5,561,552	64,638	\$86.04	\$39.29	2.2%	12.4%	100.0%

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Top 10 Specialty Drugs by Plan Paid

Curr Rank	Prev Rank	Drug Name	Therapeutic Class Name	Plan Paid	Rxs	Plan Paid per Rx	Plan Paid PMPM	Utilization Rate Pct Chg	Plan Paid PMPM Pct Chg	Pct Total Plan Paid
1	1	REVLIMID	ASSORTED CLASSES	\$62,914	9	\$6,990.43	\$0.44	28.6%	17.2%	8.1%
2	4	COPAXONE	PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	\$61,983	11	\$5,634.83	\$0.44	10.0%	78.0%	8.0%
3	6	HUMIRA PEN	ANALGESICS - ANTI-INFLAMMATORY	\$60,002	29	\$2,069.04	\$0.42	45.0%	123.3%	7.7%
4		ILARIS	ANALGESICS - ANTI-INFLAMMATORY	\$49,805	3	\$16,601.51	\$0.35			6.4%
5	11	ENOXAPARIN SODIUM	ANTICOAGULANTS	\$47,292	60	\$788.20	\$0.33	275.0%	282.2%	6.1%
6		ERBITUX	ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	\$46,614	5	\$9,322.74	\$0.33			6.0%
7	3	NUTROPIN AQ NUSPIN 20	ENDOCRINE AND METABOLIC AGENTS - MISC.	\$44,683	6	\$7,447.22	\$0.32	0.0%	16.4%	5.8%
8	2	ATRIPLA	ANTIVIRALS	\$31,077	15	\$2,071.77	\$0.22	-28.6%	-34.8%	4.0%
9	5	ENBREL SURECLICK	ANALGESICS - ANTI-INFLAMMATORY	\$27,835	14	\$1,988.24	\$0.20	-30.0%	-19.3%	3.6%
10	7	TRUVADA	ANTIVIRALS	\$25,406	32	\$793.93	\$0.18	68.4%	8.2%	3.3%
Top 10				\$457,610	184	\$2,487.01	\$3.23	54.6%	68.4%	58.9%
Plan Totals				\$776,499	457	\$1,699.12	\$5.49	32.8%	51.7%	100.0%

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Previous Period: 01/2011 - 06/2011

Top 10 Therapeutic Classes by Rx

Curr Rank	Prev Rank	Therapeutic Class Name	Rxs	Plan Paid	Plan Paid per Rx	GDR	Industry: Service Trades	Plan Paid PMPM	Average Plan Paid % Change	Utilization Rate % Change	Plan Paid PMPM % Change
1	1	ANTIHYPERTENSIVES	5,490	\$424,739	\$77.37	71.6%	79.3%	\$3.00	6.2%	4.1%	12.8%
2	2	ANTHYPERLIPIDEMICS	4,412	\$666,442	\$151.05	60.6%	69.1%	\$4.71	2.0%	2.0%	6.1%
3	3	ANTIDIABETICS	3,865	\$454,563	\$117.61	60.3%	56.2%	\$3.21	0.9%	1.7%	4.7%
4	4	ANALGESICS - OPIOID	3,301	\$117,143	\$35.49	94.5%	95.9%	\$0.83	5.3%	-6.1%	1.0%
5	5	ANTIASTHMATIC AND BRONCHODILATOR AGENTS	3,027	\$445,388	\$147.14	10.5%	9.4%	\$3.15	6.8%	6.2%	15.8%
6	7	BETA BLOCKERS	2,840	\$95,811	\$33.74	89.0%	92.4%	\$0.68	6.2%	5.4%	14.2%
7	6	DERMATOLOGICALS	2,829	\$258,554	\$91.39	72.8%	75.9%	\$1.83	6.6%	1.1%	10.0%
8	8	ANTIDEPRESSANTS	2,784	\$206,004	\$74.00	81.0%	90.0%	\$1.46	-3.8%	8.4%	6.4%
9	9	ULCER DRUGS	2,628	\$319,599	\$121.61	61.8%	82.5%	\$2.26	-5.4%	11.5%	7.7%
10	10	ANALGESICS - ANTI-INFLAMMATORY	2,412	\$237,989	\$98.67	87.4%	85.7%	\$1.68	48.6%	11.8%	69.6%
Top 10			33,588	\$3,226,231	\$96.05	68.3%		\$22.79	5.3%	3.9%	11.7%
Plan Totals			64,638	\$5,561,552	\$86.04	73.3%		\$39.29	7.7%	2.2%	12.4%

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Top 20 Drugs by Rx

Curr Rank	Prev Rank	Drug Name	Therapeutic Class Name	Rxs	Plan Paid	Plan Paid per Rx	Plan Paid PMPM	Utilization Rate Pct Chg	Plan Paid PMPM Pct Chg	Pct Total Plan Paid
1	1	AZITHROMYCIN	MACROLIDES	1,302	\$17,189	\$13.20	\$0.12	-9.8%	-6.0%	0.3%
2	3	SIMVASTATIN	ANTIHYPERTENSIVES	1,290	\$6,419	\$4.98	\$0.05	0.9%	-35.9%	0.1%
3	2	HYDROCODONE/ ACETAMINOPHEN	ANALGESICS - OPIOID	1,161	\$9,811	\$8.45	\$0.07	-14.4%	-6.9%	0.2%
3	5	METFORMIN HCL	ANTIDIABETICS	1,161	\$10,365	\$8.93	\$0.07	4.4%	-4.3%	0.2%
5	4	AMLODIPINE BESYLATE	CALCIUM CHANNEL BLOCKERS	1,131	\$11,952	\$10.57	\$0.08	-0.2%	-8.6%	0.2%
6	8	LEVOTHYROXINE SODIUM	THYROID AGENTS	994	\$7,856	\$7.90	\$0.06	6.9%	4.0%	0.1%
7	9	LISINAPRIL	ANTIHYPERTENSIVES	988	\$5,602	\$5.67	\$0.04	12.4%	8.3%	0.1%
8	12	IBUPROFEN	ANALGESICS - ANTI-INFLAMMATORY	938	\$2,778	\$2.96	\$0.02	21.3%	20.0%	0.0%
9	7	AMOXICILLIN	PENICILLINS	906	\$4,295	\$4.74	\$0.03	-3.1%	-1.9%	0.1%
10	11	METOPROLOL SUCCINATE ER	BETA BLOCKERS	868	\$37,333	\$43.01	\$0.26	5.1%	4.3%	0.7%
11	10	HYDROCHLOROTHIAZIDE	DIURETICS	845	\$3,439	\$4.07	\$0.02	0.6%	8.1%	0.1%
12		ATORVASTATIN CALCIUM	ANTIHYPERTENSIVES	760	\$165,297	\$217.50	\$1.17			3.0%
13	15	OXYCODONE/ ACETAMINOPHEN	ANALGESICS - OPIOID	719	\$9,654	\$13.43	\$0.07	6.0%	32.4%	0.2%
14	14	NEXIUM	ULCER DRUGS	717	\$188,318	\$262.65	\$1.33	4.8%	9.2%	3.4%
15	17	ALPRAZOLAM	ANTI-ANXIETY AGENTS	671	\$3,215	\$4.79	\$0.02	10.4%	5.2%	0.1%
16	21	OMEPRazole	ULCER DRUGS	643	\$10,805	\$16.80	\$0.08	18.4%	16.6%	0.2%
17	16	CRESTOR	ANTIHYPERTENSIVES	623	\$174,677	\$280.38	\$1.23	1.1%	13.3%	3.1%
18	13	AMOXICILLIN/POTASSIUM CLA	PENICILLINS	556	\$10,224	\$18.39	\$0.07	-19.9%	-19.6%	0.2%
19	22	ATENOLOL	BETA BLOCKERS	552	\$2,243	\$4.06	\$0.02	2.4%	-1.9%	0.0%
20	20	PREDNISONE	CORTICOSTEROIDS	543	\$1,133	\$2.09	\$0.01	-0.5%	-2.5%	0.0%
Top 20				17,368	\$682,604	\$39.30	\$4.82	5.8%	41.2%	12.3%
Plan Totals				64,638	\$5,561,552	\$86.04	\$39.29	2.2%	12.4%	100.0%

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Report Calculations & Assumptions

Name	Definition	Calculation
Ave Eligible Members	Monthly average members who are enrolled in a plan	Total number of members per month / total number of months in period
% Avg Utilizers	Percent of members who utilized at least one claim in the period	Total number of utilizers / Avg Eligible Members in period
Utilization Rate Pct Chg	Percent of change in total scripts for the current period vs previous period	Total Rxs in current period / Total Rxs in previous period
Total Rxs	Total number of claims submitted in the period	Total Rxs
Total Plan Paid	Total amount paid by the plan in the period	Total Plan Paid
Plan Paid PMPM	Total Plan Paid per Member Per Month	Total Plan Paid / Average Eligible Members / Number of Months
Plan Paid PMPM Pct Chg	Percent of change in the total plan paid PMPM for the current period vs previous period	Plan Paid PMPM in current period / Plan Paid PMPM in previous period
Plan Paid per Rx	Plan Paid amount per Rx	Total Plan Paid / Total Rxs
Rxs PMPM	Ave Rxs per Member per Month	Total Rxs / Average Eligible Members / Number of Months
Member Cost Share	Percent of the total cost of the drug paid for by the member	Total Member Paid / Total Gross Cost (Ingredient Cost + Dispensing Fee)
Generic Dispensing Rate (GDR)	Percent of generic claims dispensed during the period	Total Generic Rxs / Total Rxs
Mail Order Rate	Percent of claims dispensed at a mail facility during the period	Total Mail Rxs / Total Rxs
Average Days Supply	Average days supply per Rx	Total Number of Days / Total Rxs
Specialty Plan Paid PMPM	Total Plan Paid in Specialty per Member per Month	Total Specialty Plan Paid / Average Eligible Members / # of Months
% Specialty Plan Paid	Percent of specialty plan paid during the period	Total Specialty Plan Paid / Total Plan Paid
% Change	Percent of change in the current period vs previous period	Current / Previous - 1
Plan Paid PMPM % Change	Percent of specialty plan paid during the period	Total Plan Paid PMPM Curr / Total Plan Paid PMPM Prev - 1
% Total Plan Paid	Percent paid for the indicated drug compared to the total plan paid in the period	Total Plan Paid for Drug / Total Plan Paid
% Specialty Plan Paid	Percent paid for specialty drugs compared to the total plan paid in the period	Total Specialty Plan Paid for Drug / Total Specialty Plan Paid